



COMPANY PROFILE







“ We come to work each day for one reason: to make things work for you – not merely on paper, not just conceptually, but practically on the ground. This is our promise. It’s a big challenge in an unpredictable world. The commitment of our people and the strength of our service in more than 100 cities stand behind that promise.” ”

Nova Grace
President Director





PT. Total Mandiri Selaras (TEMANS) has been in business since 2010 and recognized as one of the most successful Logistics Service Provider Company in Indonesia. Located at **SOHO Pancoran, Suite 09, 10th floor**, Jl. Letjen M.T. Haryono Kav. 2-3, Tebet, In the Southern of Jakarta – in the heart of Indonesia.

Operational presence in key region in Indonesia enable Us to provide very focused and localized support by its own offices and associates nationwide to Our valued Clients with few regional offices such as Medan, Pekanbaru, Batam, Palembang, Jakarta, Semarang, Surabaya, Balikpapan, Denpasar, Makassar, Manado, Gorontalo, Ambon, Jayapura, Merauke, etc.

This is accomplished by professionals employees that follows up and follows through on each and every transaction we manage to ensure customers' exact objectives with regards to their internal and external requirements, thus ensuring that **TEMANS** will provide quality services more consistently than any other service provider in the market, to build a long team partnership and serving Our valued Customers succeed in their business with mutually beneficial relationship.





Mission & Vision

Mission

To become the South Asian preferred Logistics Service Providers company with promote Total Quality Management by maintain our success through steady investment in our service expansions and innovations to create sustainable growth for business and society.

Vision

To be a key partner in integrated logistics services in Southern Asian, offering a higher quality of service which drives customer loyalty, leading to sustained profit growth and creating improved company values.

Our Aim

To build a long term partnership with our customers and to help them succeed in their business. We will offer our customers world-class satisfaction and provide them with innovative complete communication packages that will add value to their life and business.

Values

Key Values underlying strong partnerships we are enjoying with our customers and strategic partners by delivering innovation and excellent service, mutually beneficial relationship.

- **Safety**

Never compromise safety in everything we do.

- **Passion**

We operate with a sense of urgency to get things done right.

- **Focus**

We exceed our customers' expectations by being friendly and reliable.

- **Trust, and Integrity**

We do the right thing what we say, communicate often, open and honestly.

- **Team Work**

Winning is a team effort-we recognize that the team is greater than the sum of the individual efforts.



Trust

A more than nine years of strong history and track record, We are proud to present of our excellent service. The commitment, professional expertise and responsible attitude to the environment of our entire team enable us to retain our customers' appreciation, trust and loyalty.

Excellent

Excellent in organization that ensure high level of responsive communication channel with dedicated person in charge for each client.

Best practice standard of operational excellence that include Performance Management System, Key Performance Indicators, Good Warehouse Practices and safety, health and environment standard.

Manage

End-to-end project management, down to the smallest details of your project move. Exceptional attention to all regulatory compliance issues, safe operations, and the protection of the environment. Committed and experienced team professionals. Our team had excellent experience to manage the cargo delivery via Sea, Air, and Land transportation.

Achievement

Consistently achieved a high level of customer satisfaction by exhibiting a positive attitude and building trust, by ensuring commitments are met and expectations are exceeded by offering additional information about the company's products in line with customer needs and priorities.

Network

Computer based information system that includes best practice and customized warehouse management system, transport management system and reliable partnership with shipping lines, Airlines Operators.

Solution

We deliver a solution to meet with a depth knowledge of bringing the logistics solution. Maximize Fulfillment Service, Minimize Transportation Costs. If project requires pre-staging of product or equipment, cross docking or distribution/ consolidation, we have a vast network of warehousing facilities to handle the job.

SUCCESSFULLY JOURNEY



TEMANS

(PT. Total Mandiri Selaras),
May 1, 2010, has been in business
Located in Jakarta.

2010-2011

Win 1 (one) year Contract Distribution
and Warehouse Management for NSN
Project in Palembang.

2010



2011-2012

Expand New Warehouse for NSN Project in
Denpasar, covering Bali, NTB and NTT Area.

2011

2012- Now



NISSIN (U.K.) LTD.
INTERNATIONAL FREIGHT FORWARDERS

Long Term Partnership between
NISSIN Corporate and TEMANS signed
In Tokyo on July 2012.

August 2012, Join operations with NTI
and NJI (NISSIN Group) for Warehouse
Management and Distribution
included Export – Import.

2012- Now



Start serve DGF for Nokia Project in
Kalimantan and Balinusra.

2012



TELKOMSEL

2012- 2014

2 Years Contract Delivery for Pamasuka Area and
Implementation for Area East Java.
(WIN TELKOMSEL PROJECT)

2012



M TECH SOLUSINDO

2013-Now

Long Term Partnership Warehouse
Management and Distribution For
ZTE & NOKIA Project.



CONGRATULATION
We move to
SOHO PANCORAN

TEMANS has been recognized as
one of the most successful Project
Logistics Management Company in
Indonesia.

2013



TELKOMSEL

2014- 2016

Extension 2 Years Contract Delivery for Pamasuka Area and
Implementation for Area East Java.
(EXTEND TELKOMSEL CONTRACT)

2014

BEYOND

2019

- > Increase the productivity by automating operational process..
- > Drive Sales & Net Income Growth.
- > Go Global
- > Customer Segmentation

2018



TELKOMSEL

2018-2021
Extension 2 Years Contract Delivery
for Pamasuka and New Contract
Delivery for Sumatera Area.
(EXTEND CONTRACT)



2018-2021
3 Years Contract Delivery from Jakarta
to Luwuk (Central Sulawesi)
(EXTEND CONTRACT)

2017



2017-2022
5 years partnership contract
for Warehouse Management
and Delivery.

ISO 9001 : 2015
Quality Management System

ISO 14001 : 2015
Environmental Management
System

OHSAS 18001 : 2007
Occupational Health & Safety
Management System

2016



2016-2018
2 Years Contract Delivery from Jakarta to Luwuk (Central Sulawesi)
WIN PROJECT DONGGI SENORO

2015



Triple Double Digit Growth
Always able to maintain
revenue growth since 2011.
Keep net income above 2 digits

Celebrate 5th Anniversary

May 2015
Quarterly Workshop to Improve
our employee capability .
Continue with employee
gathering to have work balance
and get more spirit.

OUR PORTFOLIO



Land Freight



Warehousing



Air Freight



Sea Freight



Train Freight



SUMMARY OF SERVICE

Freight Forwarding



Air Freight



Sea Freight



Train Freight



Road Freight



Customs Brokerage



Cargo Insurance

Removal Relocation



Move Management



Corporate Relocation

With our existing infrastructures, owned assets, cutting edge Supply Chain Suite (RF & RFID); We are equipped as one of the largest one stop logistics service provider with strong ability to serve various industry verticals.

Supported by a team of logistics subject matter experts, we strive in providing best-in-class logistics services for our customers, to support their business and assist them in gaining competitive advantages by streamlining their logistics requirements.

Extend Capabilities to Service Customers

- Global, Local, & Central Logistics Management
- High Performance Transportation Optimization.
- Logistics Automation with Exception Management.
- Global Transportation Collaboration and Execution with Complete Logistics Network Visibility.
- Advanced Technologies to Address Global Network and Capacity Complexities.
- Business Flexibility, Increased Simplicity and Efficiency, Costs are more Predictable with follow Business Volume and Revenue Generation.
- On Demand with Short Rollout Times, Immediate Start with Ready-to-Use

Project Logistic



Project



Heavy Lifts



On-site Logistic

Logistic Management



Valued Added Logistic

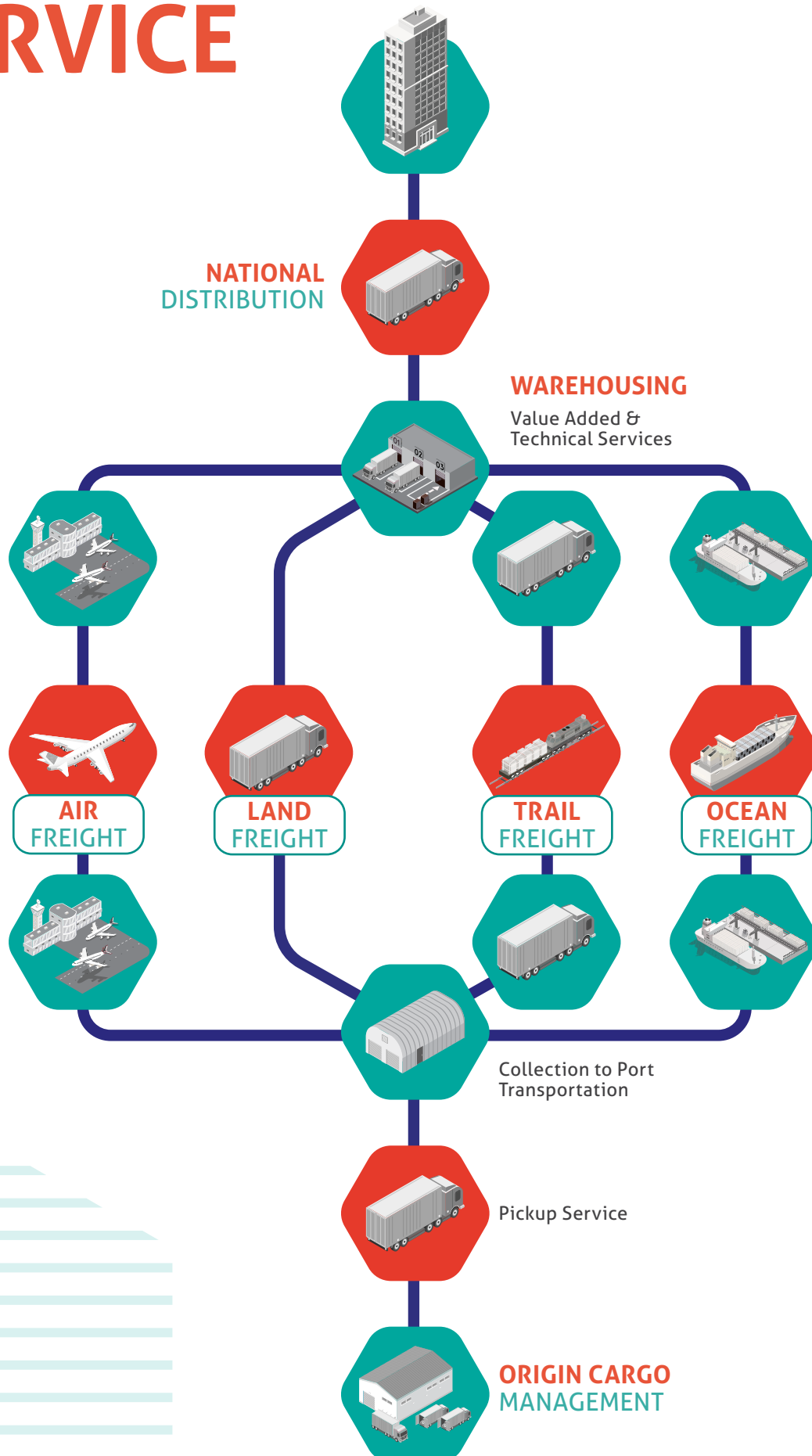


Warehousing & Distribution



Contract Logistic

OUR CORE SERVICE



Air Freight Forwarding

Our specialist air freight team satisfies clients who require the transport of perishable products as well as general cargo. Pre-loading cargo assures quality, maintaining lead times, security management and compliance to Avoid risk of cargo damage, breakage, theft. Through global logistics network, with guidance and bespoke solutions on all businesses requirements.

Land Freight Forwarding

Land freight provides flexible transport solution for your requirements or on an integrated solution covering from point of loading to point of delivery with expert skills in crossing border procedures, type of product and priority shipment handled. Depending on your tracking requirements, our team are experienced transport professionals who know how to best fit solutions for any of your transportation requirements to make it work for you. Our own fleet enables us to control schedules and delivery priorities.

Ocean Freight Forwarding

As one of the leading Ocean Freight Forwarders, we offer efficient sea freight solutions customized to your needs. From Full Container Loads (FCL) to Less than Container Loads (LCL), on all major global routes, with guaranteed transit times. Our extensive array of ocean freight services include assisting with expediting urgent shipments and managing large volume shipments, as well as intermodal transport solutions. We work closely with an extensive portfolio of global and regional carriers so that you have a wide selection of carriers to choose from.



Warehousing

Our warehouses are among the safest places to deposit your goods. All goods are properly protected so that they can remain in our warehouse for as long as the customer deems necessary.

TEMANS extensive warehousing and distribution system will pick, pack, store and distribute consignments anywhere in the region by efficient modes of transport.



Origin Cargo Management

To bridge the complex, competitive divide between the delivery of products, from source to end destination, for quick sale thereof, **TEMANS** is an expert and experienced "know-how" partner in commercial matters, modes of transport, as well as the most effective route planner from supplier to delivery destination. This service is provided :

- Complete end-to-end solutions
 - Origin cargo management
 - Carrier management
 - Destination management
- Solutions including global inbound and outbound flows, complex inter and intra-country movements with extreme demand peaks.
- Throughout the entire process, from purchase order to final delivery, **TEMANS** prides itself on outstanding levels of service and quality.
- State-of-the-art information systems enabling flexibility, control and clear communication. Global tracking and enhanced visibility.

OUR COMPLETE SOLUTIONS



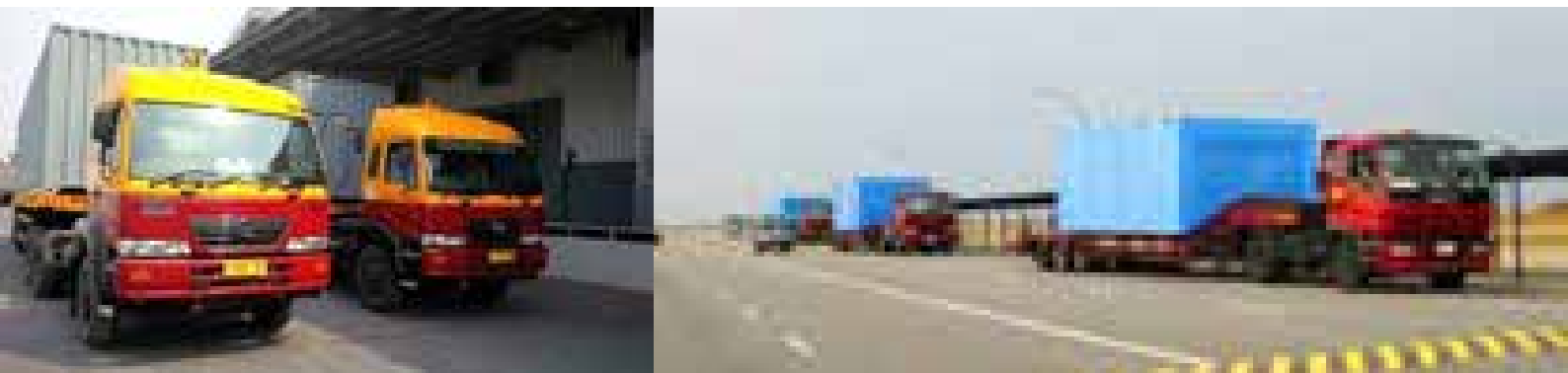
LAND FREIGHT

Most transport chains include trucking at either the beginning or the end. Having an own fleet of multipurpose trucks and trailers, we offers competitive pricing coupled with a reliable and world class quality road transportation and distribution services.

Whether a customer needs to distribute product in bulk or break-bulk, or move product from DC to DC or direct-to-store, we identify the best solution. This makes our service offering flexible and cost effective. Other distribution services include sub-routing and distribution centre management. Our experienced teams across all operating companies ensure professional management of our DCs, which in turn enables our customers to focus on their core business.

Our Road Freight Services include:

- Assembly and Synchronous Positioning of Load Units.
- Transportation of Less Than Truckload(LTL), Full Truckload (FTL) and Bulk Cargo
- Special Transportation of heavy weight, oversized and project cargoes
- Transportation of dangerous and perishable goods
- Special transportation of household goods and personal effects
- Contract-logistic, procurement and distribution
- Tracing & tracking through the Global Positioning System
- Domestic trucking and distribution
- 40 Footer Curtain Siders (with and without bellies)
- Single source of various types of fleets
- Container Haulage





RAIL FREIGHT

We are specializes in Railway and Intermodal Transportation Services in Indonesia. Our vast experience and in-depth knowledge of the Indonesian railway networks enables us to respond timely and professionally to all kind of complex and unusual railway and intermodal transportation requirements of our customers.

Our railway and intermodal services extend beyond just moving containers and break-bulk cargo from Point A to Point B. Various post landed services such as terminal handling, door delivery and inland distribution are routine matters of our business.

We are enjoys direct business relationship and General Service Agreements with all CIS Regional Railway Companies. Over the years.

Our Railway and Intermodal Services include:

- Guaranteed 20ft, 40ft Less than Container Load (LCL) and Full Container Load (FCL), Break Bulk Services to/from Jakarta, Semarang, Surabaya, and others.
- Combined rail, barge and truck transportation of ISO Box Containers.
- Block train service between Jakarta – Surabaya.
- Standard security of the containers with security seals and bar-locks
- Armed and unarmed security escort service in Indonesia
- Conventional rail transportation using variety of railway covered wagons, semi wagons and platforms suitable for containers, break bulk and oversized cargoes
- Railway terminal handling and door delivery service.
- Daily tracing and positioning reporting.





OUR COMPLETE SOLUTIONS



SEA FREIGHT

Sea Freight is one of the key elements in multimodal transportation service. In order to offer the best service possible, we have a dedicated Ocean Freight Department specializing in FCL, LCL, Break-Bulk, Project Cargo and different types of cargoes on a global scale.

The flexibility and range of Sea Freight Services offered by **TEMANS** provides our customer economical alternatives to other, more costly modes of transportation. Our worldwide logistics services cover not only shipments from port-to-port, but also the complete door-to-door supply chain solution.

Over the years, **TEMANS** has fostered strong business relationship with all major international and regional ocean carriers.

Our Sea Freight Services include:

- Less than Container Load (LCL) and Full Container Load (FCL), import and export.
- Issuance and verification of shipping documentation.
- Export and import customs clearance.
- Packing and crating of household goods.
- Part & full vessel charter.
- Conventional shipments (break-bulk, dry & liquid bulk).
- Sea/Road and Sea/Rail Intermodal Services.
- Transport and Marine Insurance.





We develop comprehensive airfreight service plans tailored to meet our customers' specific requirements. Therefore, Our team of Air Freight professionals follows through on each and every shipment so that our customers can be assured of real-time status reports on all import and export air freight shipments at all times to ensure a high quality service related to the handling of part and full charter service including complete door to door delivery logistics on a global scale.

Our Air Freight Services include:

Complete Logistics Programs (pick, pack, assembly, warehousing, documentation and handling) for:

- Import/Export Consul & de consul
- Pick, Pack, Assembly and Distribution
- Split and Full Air Charter
- World wide Door to Door Services
- Customs Clearance Service
- Packing and Crating
- Shipment Booking
- Insurances Service (via panel of brokers)
- Bill of Lading Preparation
- Import or Export Documentation Preparations
- Shipment Monitoring & Tracking Services
- Customs Clearances
- Overland Transportation



OUR COMPLETE SOLUTIONS



CUSTOMS CLEARANCE

In the global market place, rapidly changing demands on production and delivery schedules have placed increased responsibility on Customs House Brokers to provide expert Customs Clearance Services.

We have long-standing professional relationships with government agencies and this hard earned and privileged status delivers a distinct advantage when it comes to negotiating difficult consignments and dealing with the challenges of bureaucratic procedures.

Regardless of the speed with which a consignment reaches one of the destination points, complex customs procedures and documentation requirements can result in indefinite delays costing heavy storage charges to consignees. Our customs brokerage team will take full and complete responsibility to ensure that the correct documentation is prepared well in advance of all import and export deadlines in order to avoid expensive and time consuming delays.

To further strengthen this aspect of our operations, **TEMANS** maintains a bonded warehousing network. These facilities, which are suitable for any type of cargo, can be reached by road, rail or air and ensure that shipments are swiftly cleared at the point of arrival.

Customs Services include:

- Import / Export Customs Clearance Service
- Import Duty & Tax Assessment
- Classification of HS Codes
- Classification of goods
- Customs Surveying
- Import / Export Permissions of controlled goods
- Payment of Custom Duties on customers behalf
- Temporary Import / Export procedures
- Permanent Import/Export procedures
- Customs Bonded Carriage
- Transit Customs Handling





WAREHOUSE MANAGEMENT

We offer secure storage facilities at all key destinations. Our warehouses are among the safest places to deposit your goods.

There are two basic reasons for this: For security, they are equipped with electronic theft and fire alarms backed by round-the-clock security guards. For hygiene, in addition to normal hygiene standards, we can offer our customers certificates guaranteeing constant checks carried out by specialist companies. All goods are properly protected so that they can remain in our warehouse for as long as the customer deems necessary.

Our extensive warehousing and distribution system will pick, pack, store and distribute consignments anywhere in the region by efficient modes of transport. Special warehousing facilities for household goods and personal effects are also available at all locations.

Customs Services include:

- Online Warehouse Management System
- Short and long term storage
- Cargo loading and unloading
- Cargo Labelling, Packing, and Repackaging
- Fumigation and Pest control
- Packing and Crating services
- Cargo Consolidating and Distribution
- Flexible Pricing Warehouse
- Bulk Container Processing Palletizing
- Inspecting, QA testing
- Kitting multi – item Shipments



OUR COMPLETE SOLUTIONS

REMOVAL RELOCATION

We are truly a professional single source for Indonesia moving services. Whether it's household goods, your family pet, your equipment or your car, we have experience resources and expertise to plan and co-ordinate all aspects of your moving requirements.

You will receive professional, courteous, and trouble-free service throughout the process. From start to finish, a highly-skilled and dedicated Removal Supervisor and Move Manager will carefully manage and coordinate the removal of household goods, vehicles, and pets. Ensures total security and peace of mind at all times.



Customs Services include:

- Pre-move survey and assessment
- Packing and crating of household goods
- Special handling of art work and antiques
- Assembly & disassembly of complex furniture
- Handling & crating of heavy items
- Door-to-door service and relocation service
- Office moving and relocation.

ON-SITE LOGISTIC

Our Team of on-site logistics experts are highly flexible and exposed to various industrial verticals offering on-site logistics service either on call-off basis or on long term contractual basis.

Over the 9 (nine) years, we have been able to work with our valuable Clients in improving their logistics services within their owned sites and outsourced sites by creating synergies between people, process, technology and equipment to improve efficiency and reduce their logistics cost.



CONTRACT LOGISTIC

Our Contract Logistics includes fully integrated services related to Warehousing, Distribution, Last-Mile Delivery and Order Fulfillment. The Team is able to design and deliver scalable solutions tailored to your individual business needs.

Our key strength is our ability to offer best-in-class flexible and hassle free logistics solutions to ensure your consignment moves seamless from one point to another and to keep your supply chains running smoothly and effectively. We do this through our various logistics alliances and facilities across the region.

Contract Logistics Services Include:

- Online Inventory Management & Reporting
- Order Kitting
- Pick-Pack
- Order Processing & Fulfilment
- Cross Docking
- Reverse Logistics
- Proof of Delivery
- Last-Mile Delivery/ Distribution
- Promotional Packing
- Special Tagging & Labeling
- 3rd Party Inspection Services



Contract Logistics Services Include:

- Supply of skilled and/or unskilled Logistics resources – Short Term, Mid-Term or Long Term
- Supply of Material Handling Equipment with/without Licensed Operator
- Supply of Warehouse Management System (RF/RFID)
- Supply of Transport Management System
- Supply of Freight Management System
- Stock Count Services
- Logistics Facility Upgrading Services





WAREHOUSE DISTRIBUTION PROCESS



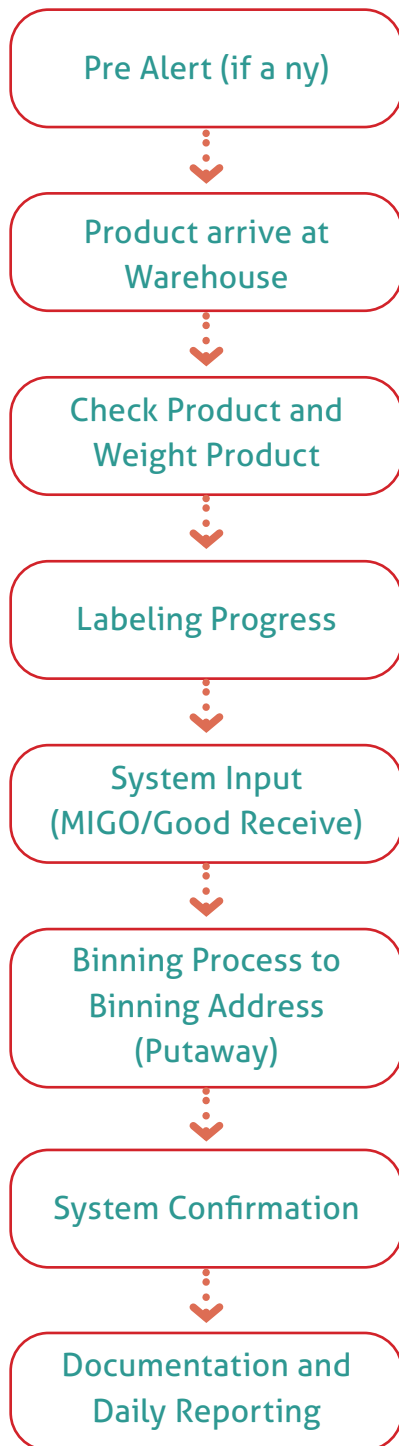
- Origin : Project Site
- Origin : TMS Warehouse

Whatever You want to be moved,
We move it for You!

Products entrusted by our customers will be safely and securely taken care of while in our custody.

INBOUND, OUTBOUND & STANDARD PACKAGING

INBOUND



OUTBOUND



TRACK RECORDS of OUR SUCCESS



customer



certificate



**TBG Award Logistic
Partner 2018**



**ZTE Award Gold
Logistic Partner 2019**





REGIONAL OFFICE

1. MEDAN

Komplek Pergudangan Amplas
Trade Center Block F No. 3, Jl.
Sisingamangaraja KM 10.5, Medan –
North Sumatera

2. BATAM

Tunas Bizz Park,
Batam Center, Batam.

3. PALEMBANG

Komplek Pergudangan Sky Park Bizz
Block B 07
Jl. By Pass Alang – Alang Lebar
Palembang – South Sumatera.a

4. JAKARTA

Operational Office
Jl. Bukit Duri Tanjakan No. 79,
Bukit Duri, Tebet, Jakarta Selatan 12840

5. SEMARANG

Kawasan Industri Guna Mekar
Jl. Tambak Aji Blok I/No. 6, Semarang

6. SURABAYA

Jl. Gayungsari 1 No. 47,
Kecamatan Gayungan, Surabaya

7. DENPASAR

Jl. Pandu No. 45 Banjar Dukuh Dalung,
Kuta Utara, Denpasar

8. PONTIANAK

Pergudangan Mandau Timbler KM 6.3
Jl. Adi Sucipto No. 68 Kuburaya,
Pontianak

9. BANJARMASIN

Jl. A. Yani KM 17.9, Kayu Bawang,
Kecamatan Gambut, Banjarmasin

10. BALIKPAPAN

Jl. Patimura RT 48 No. 150,
Kelurahan Batu Ampar, Kecamatan
Balikpapan Utara, Balikpapan

11. MAKASSAR

Komplek Pergudangan Perintis
Jl. Kima Raya 2 No. 5A,
Kawasan Industri, Makassar

12. GORONTALO

Jl. Trans Sulawesi, Gorontalo-Manado
(Depan kantor Bupati Gorontalo Utara)
Kel. Molinggapoto, Kecamatan Kwandang,
Gorontalo Utara

13. MANADO

Jl. Husni Tamrin, Kampung Islam
Lingkungan 2, Depan Kantor Lurah
Kampung Islam - Tuminting, Manado

14. AMBON

Jl. Piere Tendean No. 5
Halong - Ambon, Maluku

15. SORONG

Jl. Sungai Remu, Km 8 (Samping
Gedung Sirambe) Kel. Malaing Kedi,
Kec. Sorong Utara, Sorong, Papua Barat

16. TIMIKA

Jl. Cendrawasih SP3 (Kantor GSBJ
lama depan Waanai Coffee & Resto, Kel.
Karang Senang, Kec. Kuala Kencana,
Kab. Mimika, Papua

17. JAYAPURA

Jl. Belakang Pasar Entrop (Pergudangan
Suzuki) Belakang Blue Angel Entrop -
Jayapura Selatan, Kota Jayapura, Papua

18. MERAUKE

Jl. Ampera 3 No. 38, Kel. Maro, Kec.
Merauke, Kab. Merauke Papua